



TOM'S COLUMN

No doubt you're pretty used to seeing Mick's little face smiling up at you from the NET Newsletter, but he was taking too long so I'm making a stand. The people need their news!

If you've visited North Eden Timber in the last few months, you'll be aware that we've undergone some significant changes. There's new staff, a new sales office and a whole range of new products. Through extensive market research we realised that the best way to bring the business forward was to embrace all aspects of the building industry.



On behalf of all the staff, I'd like to take this opportunity to make it clear that although we now have our finger in a few more pies, our focus is still on providing quality, unique hardwood products to the local area and abroad. The changes we've undergone haven't changed our mantra of manufacturing quality goods and providing great customer service.

**On The Back Page:
New Stuff!**

Black Stains...

There's nothing better than standing on your new deck for the first time. And there's nothing worse than realising that it's covered in black marks you just can't seem to get rid of...

Eucalypts have a high tannin content. The tannin reacts with iron to cause black, insoluble stains in the timber. Not Pretty.

The temporary solution to this problem is to apply an oxalic acid solution to the timber. This binds with the iron particles to form a colourless complex within the timber. Over time, however, the acid will break down and the stains will return.

The only permanent solution is to remove the iron from the timber. This is done by sanding or re-dressing the timber.

That's a fair bit of time and money wasted, so North Eden Timber recommends prevention as the best cure. Don't cut iron, roofing, etc, on your deck or try to clean it with steel wool. Also

be careful hammering nails into the timber as the steel head of the hammer can leave a black indentation.

For anymore information on this or any other timber related problems you may face, check out the *Timber Tip* on our website. If the answer's not there, don't hesitate to call our office.

**Don't Forget Our Website:
www.northdentimber.com.au**

NEW STUFF

NEW STAFF

Since our last newsletter (all those years ago) we've had a massive influx of staff coming into the yard, mill and the office. So many, that we've needed to build a new office to house them...

They come from a variety of different backgrounds, most in the building supplies industry and offer a wealth of knowledge, experience and enthusiasm.

NEW PRODUCTS

If you're local, you're probably already aware that North Eden Timber's 'spread its wings' and now stocks all of your building needs. There's a list of our new product lines below, but if there's something you need that's not on the list, don't hesitate to ask. Chances are we can get it.

New Products include:

- Treated Pine
- Framing Pine (Untreated and H2)
- Doors
- Yellow Tongue Flooring
- LVLs and I-Joists
- Screws, Nails and Bolts
- Pryda Post Supports, Beam Supports and Gang Nails
- Insulation
- Concrete
- Building Sealants and Glues
- Treated Pine Sleepers up to 4.8m
- Just About Anything Else You Can Think Of...



NEW SERVICE

Not everybody realises that North Eden Timber can supply just about everything for your deck or pergola.

To prepare a quote, all we need is a rough sketch of what you'd like to create and we'll prepare a detailed quote of all the timber and hardware you need. We'll create a couple of options that you can chop and change to suit yourself and we know what products are readily available, so chances are we'll even save you some time and cash.

We can even put it all together as a kit. We can cut everything to length, check out the posts and beams and even pre-drill the holes.

The details can be faxed or emailed to us, meaning all of this can be done without leaving the comfort of your own home.

NEW DECKING SPECIALS

Mixed Reds
86x19 Decking
\$4.21/lm
(\$48.95/m²)



Blackbutt 175x30 Decking

\$12.18/lm
(\$69.60/m²)



BAD JOKE OF THE MONTH

This truly terrible joke is dedicated to our new Sales Rep Ty. A man who loves his golf, his beer and his fat bald men in aprons...